

# INVEST IN JABLANICA

BOSNIA AND HERZEGOVINA



AGRICULTURAL PRODUCTION



*Esteemed investors,*

*Municipality of Jablanica, through planned development designed in cooperation with the local business community, offers numerous benefits for those who wish to develop their business, or expand their business opportunities:*

- *provides incentives for future investors,*
- *supports establishment and development of start-up and new businesses,*
- *provides loans with subsidized interest rates,*
- *offers special incentives to potential investors for industrial production, exploitation and processing of stone, gypsum, hydropotential and other natural resources,*
- *subsidizes and offers support for traditional agricultural production and registered agricultural producers,*
- *encourages development of tourist, hospitality, craft, and commercial activities.*

*Jablanica municipality has always been an environment open for new ideas and challenges. We invite you, respected investors, to build a better Jablanica together!*



Salem Dedić, Municipality Mayor

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## BASIC INFORMATION



Proximity to the European Union border and good transport connections are characteristics that place Jablanica among municipalities with a favorable geostrategic position.

Coordinates: 43° 39' 35" N 17° 46' 12" E

Location: South-East Europe, Bosnia and Herzegovina

Population: 10.111

Area: 301 km<sup>2</sup>

Elevation: 202 meters above sea level

Budget: € 4.602.302 with 35% dedicated for capital investments

Average temperatures: Summer – from 20°C to 24°C,

Winter – up to 5°C

Time zone: CET (GMT +1)

Area code: (+387) 36

Currency: BAM

Exchange rate: 1€ = 1.95583 BAM

VAT: 17%

Profit tax: 10%

- Time for issuing permits is 48 hours from the moment of acquiring all necessary documentation
- Introduced information „System 48“ used for solving problems of citizens and business community in 48 hours
- „Šljunkara“ industrial zone and 13 planned zones
- Established intensive communication between public and private sector through Municipality Council for competitiveness
- Jablanica Municipality continuously works on improvement and efficiency of the administration and improvement of services for citizens and business community

#### MOST IMPORTANT INCENTIVES AND SUBSIDIES

Financial incentives of the Municipality for:

- Start-up and new companies
- Commerce, tourism and hospitality services
- Craft businesses
- Industrial production for strategic sector (stone processing)

Other ways of Municipality support:

- Subsidies and support to registered agricultural producers of organic food
- Co-funding of joint participation at fairs



## WHY INVEST IN JABLANICA?

## BUSINESS FRIENDLY ENVIRONMENT



Customs incentives on state level and Federation of Bosnia and Herzegovina

- More information is available on Jablanica Municipality website [www.jablanica.ba](http://www.jablanica.ba)
- Other incentives on Federation of Bosnia and Herzegovina level
  - More information is available on Ministry of Development, Entrepreneurship and Crafts of Federation of Bosnia and Herzegovina website [www.fmrpo.gov.ba](http://www.fmrpo.gov.ba)
  - Federal Employment Service provides support for employment and the possibility of financing retraining programs for the employers. More information is available at [www.fzzz.ba](http://www.fzzz.ba)

- Proximity to the European Union and access to market with 600 million citizens
- Free trade agreements CEFTA and EFTA
- Excellent connection with Adriatic Sea (Ploče port) and the rest of Bosnia and Herzegovina
- Stimulating tax policy on state level
- Potential for granite stone exploitation and long tradition in stone processing
- Potential for development of rural, mountain, hunting and fishing, and cultural and historical tourism
- Great conditions for organic agricultural production
- Qualified workforce adaptable to the needs of the market
- Spatial planning documentation envisages establishment of 13 economic zones
- Municipality incentives adapted to the needs of private sector
- Efficient local administration

The municipality is located at the intersection of main roads Sarajevo-Mostar and Mostar-Banja Luka and regional routes Jablanica-Posušje and Ostrožac-Fojnica.

Distance from major cities:

Mostar .....46 km  
 Sarajevo .....83 km  
 Banja Luka ..... 185 km  
 Tuzla .....189 km

Closest international airports

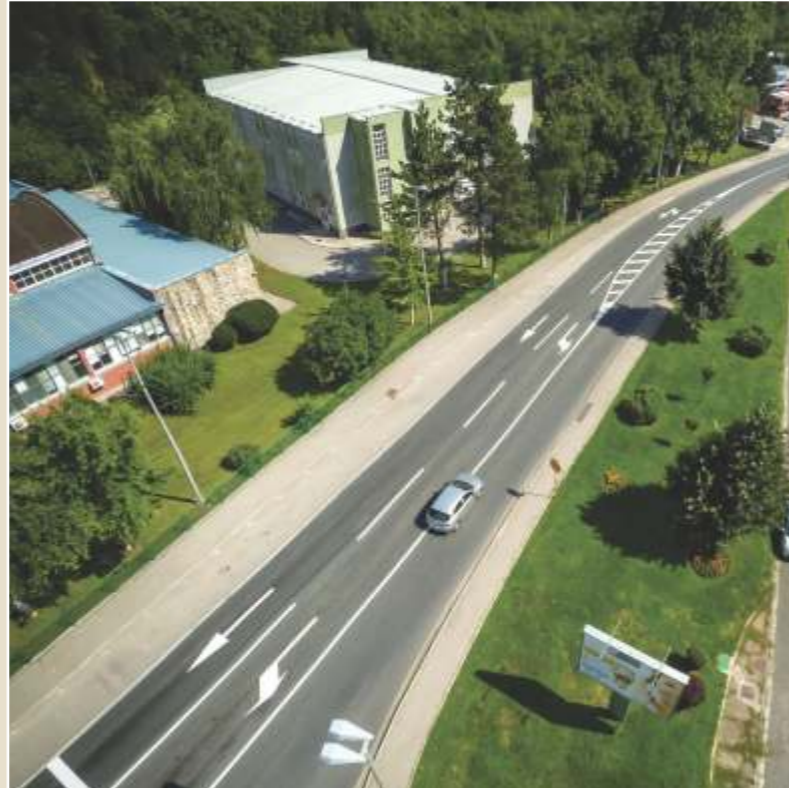
Sarajevo (B&H) .....83 km  
 Split (Croatia)..... 162 km  
 Tuzla (B&H)..... 189 km  
 Dubrovnik (Croatia) .....202 km  
 Zagreb (Croatia).....371 km

Closest international ports

Ploče (Croatia) .....115 km  
 Split (Croatia).....162 km  
 Brčko (B&H).....250 km

Closest border crossings to EU

Doljani.....92 km  
 Bijača.....100 km  
 Kamensko.....132 km



## TRANSPORT CONNECTIONS



## VISION AND STRATEGIC GOALS

Jablanica Municipality vision:

**“A place of eternal inspiration, humanity, excellence in stone processing, rich cultural, historical and natural heritage, great food – the magic of Neretva river, sun and stone – My Jablanica”**

Strategic goals:

- Jablanica as a center of excellence for stone processing, developed entrepreneurship, and agriculture;
- Territory with developed business and utilities infrastructure;
- Recognizable tourist destination of Herzegovina;
- Jablanica as a place for pleasant living.



## HUMAN RESOURCES



- Total workforce: 4518
  - Available workforce: 2258
  - Average monthly net salary: € 489,30
  - Education: university, high school, primary school and preschool education
  - Educational institutions (within a radius of 100 kilometers): University of Sarajevo and two universities in Mostar
- University educated: 216

Agricultural production in Jablanica Municipality is based on an organic – certified way of cultivation and processing of products, and that is why Municipality supports these producers.

- Agricultural land covers 15,7% or approximately 45km<sup>2</sup> of the municipality territory;

- Agricultural land covers 7.863 hectares:

- 390 hectares of arable land,
- 280 hectares of orchards,
- 2.052 hectares of meadows and
- 5.141 hectares of pastures.

- Area of enormous potential for production of early season vegetables and other agricultural produces, especially development of greenhouse production and small stock breeding;

- 312 registered agricultural farms;

- 18 registered agricultural producers and processors with certified production or are in a process of acquiring certificate;

- Three registered fish farms for production of spawn and consumer fish;

- In last 3 years 14 hectares of raspberries, blackberries and strawberries have been planted;



## AGRICULTURAL SECTOR



On a yearly basis Jablanica Municipality issues a public call for lease of agricultural land in state ownership in Jablanica.

Available possibilities for land lease:

- lot sizes from 500 to 5000 m<sup>2</sup>,
- 20-year lease for production of perennial plantation,
- 10-year lease for production of vegetables, grains and herbs.

Surfaces intended for lease to legal entities and natural persons for:

- up to 25 years for orchards and nursery gardens,
- up to 10 years for other agricultural uses - greenhouses, nursery for vegetables, nursery for ornamental-decorative plants, etc.

Greenhouse production operates throughout the year with rotation of plants. Most common are onions, lettuce, chard, spinach, cucumber, tomato and pepper.

People of Jablanica are very proud of their honey for its extraordinary quality, herbal remedies and recognizable color and aroma. Jablanica region belongs to the Mediterranean climate zone with slight influence of mild continental climate.

Due to its huge variety of plant species rich in nectar, favorable climate and land configuration bee pasture in this region lasts from mid-April till the end of August, so Jablanica bee keepers rarely move their bees to other areas.

Of all honey plants in this area, the most widespread and most abundant are: acacia, linden, chestnut, sage, heather and meadow honey plants.

Almost entire production of honey producers sell on a "doorstep" at very affordable prices.

Around 120 households are involved in bee keeping in Jablanica Municipality with around 1.500 bee colonies and annual honey production of around 5.000 kilograms.



## BEE KEEPING



Production of "Neretva" brown trout spawn and consumer fish is organized in three registered fish farms, two on Grabovica lake and one on Draganjka river.

Annual production of brown trout is 100 tons, and total annual production of fish spawn is 1 million.

Restocking of the lakes and rivers is based on a fishing base and consent of the Federal Ministry of Agriculture, Water and Forestry. Restocking is done in a period from September to November.

Neretva River is restocked with 4.000 units of brown trout of 8 to 10 centimeters in length.

Tributaries (Doljanka, Draganjka, Ravanjka and Bijela) are restocked with 2.000 units.



## FISH FARMING



## SMALL STOCK BREEDING



Jablanca lake is restocked with:

- 10.000 units of brown trout of 20 to 25 centimeters in length and
- 22.000 units of carp of 250 to 1000 grams.

Grabovica lake is restocked with:

- 15.000 units of brown trout,
- 300 units of huchen,
- 2000 units of lake trout and
- 8000 units of carp of 250 to 1000 grams.

Jablanica has potential for small stock breeding (sheep and goats), but so far we did not have adequate number of people who are engaged in this production.

Today, in Jablanica, 20 families are engaged in such production with 10 of those families who have bigger farms with up to 250 heads.







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